Complex and costly HR administration?
Employee compliance requirements?
Health and benefits challenges?
Difficulty managing talent?

WE HELP ORGANIZATIONS ADDRESS ALL THAT AND MORE.

Automatic Data Processing, Inc. (ADP) is one of the largest providers of business processing and cloud-based solutions – including human resources, payroll, benefits and talent management – to employers and automotive dealerships around the world. We build configurable solutions that can fit your organization’s unique goals and increase your productivity.

ADP® serves about 600,000 organizations in more than 125 countries, including 425,000 small-business clients and 26,000 vehicle dealerships. Over 80 percent of FORTUNE 500® companies and more than 90 FORTUNE 100 companies use at least one of ADP’s services.

Partnering with ADP means you get solutions with the latest technology – so you can focus your limited time and resources on your business, not back-office administration.

Wherever you do business – across the street or around the world – you can count on ADP to help you succeed.

ADP’S BUSINESS SEGMENTS

ADP serves the marketplace through two strategic groups – Employer Services and Dealer Services.

Employer Services (ES)

ADP Employer Services helps organizations in every facet of the employment cycle – from recruitment to retirement – so you can focus on what you do best. ADP ES serves over 570,000 organizations and provides industry-leading solutions to employers of all sizes.

Employer Services serves the marketplace through the following dedicated business units:

• National Account Services: For employers with more than 1,000 employees
• Major Account Services: For employers with 50 to 1,000 employees
• Small Business Services: For employers with fewer than 50 employees
• Added Value Services: Provides administrative services in tax, retirement, insurance and pre-employment for organizations of all sizes
• Retirement Services: One of the largest retirement plan providers in the country, it provides professional administrative services to defined contribution plans for companies of all sizes
• ADP TotalSource®: A Professional Employer Organization (PEO) for small and mid-size organizations
• Employer Services International: Best-of-breed solutions for international employers of all sizes

Dealer Services (DS)

ADP Dealer Services provides fully integrated technology services and solutions to about 26,000 automotive dealerships of every size throughout the world, as well as vehicle manufacturers.

ADP AT A GLANCE

• President & CEO: Carlos A. Rodriguez
• Year Established: 1949
• Listed on: NASDAQ® (symbol – ADP)
• FORTUNE 500®: Ranked 269 [2012]
• Forbes® Global 2000: Ranked 411 [2012]
• Revenues: More than $10 billion in fiscal 2012
• Headquarters: Roseland, New Jersey
• Number of Employees: 57,000 worldwide
• Web site: www.ADP.com
• Twitter: @ADP
• Facebook: www.facebook.com/AutomaticDataProcessing
• Phone: 1-800-CALL-ADP

Did You Know that ADP...

• ...pays 24 million (1 in 6) workers in U.S., and 10 million elsewhere
• ...electronically moved $1.3 trillion in client tax, direct deposit, and related client funds in fiscal 2012 within the U.S.
• ...processed nearly 48 million W-2s in 2012.

Other Interesting Facts

• Largest provider of HR services in North America, Europe, Latin America, and the Pacific Rim
• One of only four U.S. companies to be AAA-rated by both Standard & Poor’s® and Moody’s®
• Employer Services group has an annual client revenue retention rate of more than 90 percent and an average client tenure of about 10 years.
BUSINESS SOLUTIONS FOR EMPLOYERS

RUN Powered by ADP® – This online payroll service is specifically designed to meet the needs of small businesses – so all you need to run payroll for your business is Web access or a mobile device – no software required. You simply enter your payroll information and we process it for you.

ADP Workforce Now® – For mid-size organizations, an integrated, cloud-based, human capital management solution supported by a team of experts across the payroll, tax, compliance, HR and benefits spectrum.

ADP Vantage HCMSM – For larger businesses, ADP Vantage HCM can give you better measurement and analysis of the way you hire, manage, and reward people across the entire spectrum of an employee’s career. ADP Vantage HCM maintains all employee records in a single data warehouse.

ADP Comprehensive Outsourcing Services – A “soup to nuts” solution when you have more than 1,000 employees. We can provide a dedicated team and best-in-class technology to provide you with HR, payroll, and time and labor administration; benefits; pre-employment services such as recruiting and screening; and talent management, including compensation and performance management.

GlobalView® – For large companies with employees in multiple countries, ADP’s GlobalView offers a complete, integrated suite of outsourced human capital management services, provided by a single vendor, including payroll solutions, HR services, talent management, time and labor management, and employee benefits.

ADP® Mobile Solutions – From payroll and timesheets to retirement balances, news and events and company contacts, ADP Mobile Solutions empowers your employees to securely connect with your organization right from their smartphones.

Our more individualized services include:

Benefits Solutions
- Health & Welfare
- COBRA
- Carrier Enrollment
- FSA/HSA/HRA

Recordkeeping
- Commuter Benefits
- Employee Communications
- Leave Administration
- Analytics and Reporting

Retirement Services
- Defined Contribution
- Executive Deferred Compensation
- Premium-Only Cafeteria Plans

Medical Practice Services
- Billing & Revenue Cycle Management for Medical Practitioners
- Premium-Only Cafeteria Plans
- Employee Communications
- Leave Administration
- Analytics and Reporting

Added-Value Services
- Tax Credit & Incentive Services
- New Hire Reporting Service
- Procure-to-Pay Service

- Wage Garnishment Service
- Insurance

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BUSINESS SOLUTIONS FOR VEHICLE DEALERS

ADP Drive Dealer Management System is the centerpiece of our portfolio and provides easy access to dealership staff to help lower expenses, drive revenue and increase profits in every area of their business, such as Service and Parts.

Digital Marketing Service – Provides an integrated digital marketing experience to manufacturers and dealerships, from search marketing and digital advertising to websites, social media / reputation management, and analytics.

Phone Systems – Use IP Technology to integrate your back office with your front office and deliver a superior customer experience that improves your bottom line.

Deal Management – Software tools and technology to manage the consumer transaction once they walk into the dealership, from CRM tools to Digital Contracting to Electronic Vehicle Registration.

INDUSTRY RECOGNITION

SERVICE
- Partners Award from the International Association for Human Resource Information Management (2011)
- Two “Driving Sales” Dealer Satisfaction awards at National Automobile Dealers Association Convention & Expo (2012)
- Black Book EMR 2011 rankings – ADP® AdvancedMD® recognized as the top Electronic Management Record (EMR) software vendor in the U.S. by practices in the Ob-Gyn specialty (2011)

TECHNOLOGY LEADERSHIP
- Information Week® 500 – Consistently ranked in top 100
- Forbes® magazine – 100 Most Innovative Companies – #86 (2012)
- SAP® Pinnacle® award in the category “Global Outsourcing Services Provider of the Year” (2011)

PRODUCT LEADERSHIP
- Pinnacle Automotive Website award for search marketing (2011)
- Workforce Management™ magazine
  - Payroll Provider HOT List (2010, 2011)
  - Background and Screening Providers HOT List (2011, 2012)
  - E-Recruiting Software Providers (2012)

DEVELOPMENT & DIVERSITY
- FORTUNE® magazine The World’s Most Admired Companies® – Consistently ranked among top companies in Financial Data Services
- Chief Executive® magazine included ADP in its 40 Best Companies for Leaders list (2012, 2013)
- Training magazine ranked ADP as a top company in its “Training Top 125” list (2011, 2012)
- Working Mother® magazine’s 100 Best Companies for Working Mothers (2010, 2012)