

"Organizations are increasing the cadence of decisions, taking on the mantra that "quarterly is the new annual." Holding just-in-time, fit-forpurpose planning and resource allocation on a quarterly instead of annual basis is not only faster but also makes the organization more flexible."

McKinsey & Company June 26, 2020



Restructuring for business recovery and resilience

Adapt your organization for a better tomorrow

Business operation strategy during an economic downturn and unknown recovery can take many forms. Plans for many companies during this current environment include restructuring debt or divesting assets to provide liquidity. Businesses with capital at their disposal see this is a tremendous opportunity to purchase assets at a discount. Overall, a well-designed restructuring can better position the company for a recovery and greater profitability long-term.

It's important that when selling assets quickly, that there be minimum interruption to existing business. The process to have the buyer, a Private Equity firm, for example, go from bid to close should be should be seamless to avoid impacting employees and existing resources.

An effective reorganization requires preparation and planning that addresses organizational goals and effective workforce planning and communication. Does your business have the necessary tools and resources to be nimble enough for a successful restructuring or downsizing? Now is a great time to revise your business (assets and operations) to help ensure fast and precise decision making and preserve available resources.

Reduce risk and maximize synergies with ADP Business Process Outsourcing

With more than 25 years of experience providing outsourcing solutions to the business community, we've built a playbook for world-class best practices that has set the bar for successful companies experiencing growth (organic or M&A) or planning for a divestiture or joint venture. We will guide you through plan and execution, focusing on economies of scale and eliminating inefficiencies.

"Many companies' muscles are not as well-developed with divestitures as they are with acquisitions. As a result, divestitures need careful attention both before and after the sale to deliver outsized value."

Bain & Company 2017 survey

ADP will help you take the guesswork out of spin-offs:

- Provide back office operations (administrative and compliance support)
- Optimize processes and the complete infrastructure and technology necessary to support the divestiture or carve-out
- Help ensure systems and people are in place prior to stand-up

Partner with a leader

- Established in 1949, ADP serves more than 700,000 businesses of all types and sizes in over 100 countries
- ADP pays 26 million (one in six) workers in the U.S. and 13 million elsewhere
- Proven leader who demonstrates ROI for businesses of all sizes and industries
- Positioned as a highest ranked vendor in the NelsonHall Efficiency Focused NEAT chart for 2020 Cloud Based HR Transformation Services
- ADP has more than 10 years of divestiture and carve-out experience, as well as deep relationships with M&A teams from Tier 1 consultants

To learn more, visit adp.com/comprehensiveservices or contact us at 800-225-5237.



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