



Achieving efficiencies and cost savings with ADP TotalSource®

Worldwide Technologies is a manufacturing facility dedicated primarily to producing automotive parts but also provides services across different industries including locomotive, medical, tool/die and government. Finding a professional employer organization (PEO) as an outsourcing solution to help improve efficiencies and keep the business growing was a high priority. Lindsey Tyler, human resources and accounting manager, shares her story with ADP®.

Helping realize efficiency, enhance benefits

Before switching to ADP, I was working 80 to 90 hours a week, moving back and forth handling accounting, HR and more. Being a smaller company presents the challenge of having to wear several different hats. Initially, we were looking at several outsourcing options separate from the payroll aspect of the business just as a means to help me free up time to focus on other areas and help keep me from burning out. At the same time, we hoped to find a PEO outsourcing solution that would be able to provide, at the very least, the same caliber of benefit options we already had. ADP TotalSource quickly delivered more than what we hoped for from an outsourced solution.

The technology has something for everyone

With ADP TotalSource, I recognize how beneficial the technology has been. In the past, I would have to access as many as 10 different websites to accomplish what I needed to. Now, the inclusiveness of TotalSource allows me to find everything I need — payroll, HR, insurance, training — all in one platform. It has been a game changer, allowing me to be as efficient as possible. To me, that time savings is extremely valuable.

Lindsey Tyler
Human Resources and
Accounting Manager



Quick facts

-  **Company:** Worldwide Technologies
-  **Headquarters:** Franklin, Kentucky
-  **Industry:** Manufacturing
-  **Established:** 2006
-  **Employees:** 50
-  **Website:** wwwt-bg.com

Business challenge: Trying to manage multiple responsibilities throughout the company was proving to be time consuming and inefficient, effectively prohibiting necessary resources and attention to various areas of the business.

How ADP helped: The solutions available with ADP TotalSource has helped to efficiently automate the administrative responsibilities of their HR needs while providing a caliber of benefits their employees want and appreciate.



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And for our employees, many of them experience the convenience of using the ADP mobile app. They've never had a feature like this before, so it has been very well received. They appreciate being able to access their information, whenever and wherever they want. We've also been able to set employees up to clock in and clock out from their phone if they happen to be working off-site for some reason. Instead of reaching out to me directly to help, our employees can do it right from their mobile device. Enjoying benefits like these with TotalSource has been a win for everyone.

Help from MyLife Advisors

Some of our employees don't have easy access to technology to help answer their questions, so they will contact me for assistance with pay information, benefits, enrollment and more. I'm able to provide them with the number to the MyLife Advisors team who are available to answer questions or explain processes they might not understand. It's a great advantage to those employees and to me, as well, as I may not have the information as readily available to help them.

Strong relationship, consistency in service

It would be easy for me to focus solely on how the technology has made my life easier. However, I also love the partnership we have with our ADP team. Every so often a question or issue will come up that will require me to pick up the phone. And whenever I call, our rep, Jess, is there to help me find the answers we need. Having her assigned as our dedicated rep has been a tremendous help because she knows me and knows our business. With many other places, you'll call into an 800 number but won't know who you're going to speak with because it's different every time.

The team takes that knowledge of our business and delivers a consistent experience when it comes to service. For example, if Jess is not available, I can speak to another rep and they will have our information at the ready. They know our company, they know our story and we don't have to start at the beginning with each call. You don't find service like that everywhere and when you do, it's a huge plus.

ADP TotalSource helps make cost saving possible

Our decision to use TotalSource has also directly impacted ROI. As you can imagine, lowering expenses across our organization is a key driver for us and switching to ADP TotalSource allows us to realize several savings opportunities. Being a part of such a large PEO not only allows us to save costs related to processing our payroll, it provides us a larger pool of options — as well as greater savings — with our insurance costs. And with ADP handling our insurance enrollment, it personally saves me a whole week out of the year that I previously spent helping our people through the enrollment process.

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Next, safety training is a huge deal for us. One of our biggest issues was that every year, OSHA would work with us to develop the necessary safety classes for us to remain in compliance, but we would have to outsource those classes and the costs were very high. But with TotalSource, we have a safety consultant which can help provide us with on-site training or assign pre-recorded videos to our employees to satisfy training requirements. The savings has been huge!

And with the data, reporting and coding capabilities of TotalSource, we're able to track labor much more accurately than ever before. That's something we struggled with in the past. Now, we're able to easily track and analyze our direct and indirect labor, get the ratios right and keep a better eye on our bottom line.

#workingfor

I have been with the company for eight years and have worked, in one capacity or another, in just about every department. From shipping and receiving to accounts payable and receivable. I've even run some of our machinery. My goal is very straight forward. I want to help ensure that if something needs to be done, it gets done and it is what's best for the company. I invest a lot of my time here because I want to see the company continue to grow and prosper. That takes a lot of effort on everyone's part and like the rest of our team, I want to see how far we can go as a company.

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