



# An ADP loyalist for 48 years

## Tim Vrabel

 **Industry:** Accounting

 **Company:** T.M. Vrabel & Associates, LLC; Dickinson Vrabel and Cassells PA; Touche Ross

 **Location:** Denville, New Jersey

**For 48 years, Tim Vrabel made his living as an accountant who performed independent audits of government entities, from municipalities to public schools to libraries to water utilities.**

In 1978, he co-founded Dickinson Vrabel and Cassells PA, then founded T.M. Vrabel & Associates, LLC, in 2007. Throughout his entire career, Tim chose to partner with ADP® for his HR and payroll needs until his retirement in Spring 2021. On behalf of all of ADP, we congratulate him on a very successful career and have sincerely appreciated having him as a loyal client.

**Learn more about Tim's experience using ADP over the years, including why he never switched to a different system and how much time he has saved throughout his career.**



**I never saw a payroll system better than ADP**

The first accounting firm that hired me out of college used ADP, and I continued to use them until I retired in 2021. I know ADP is the best system, because I've seen all the other ones.

I spent 48 years performing audits of government entities — libraries, boards of education, townships, things like that — so I got to see all the payroll services that they used. And I would hear all the complaints. "I want to do retro pay but I can't get it done!" "Argh, these people!" Meanwhile, I never had any problems with ADP. I never saw anything better than ADP. So why would I ever switch?

The truth is, anyone can process a basic payroll. But when you're running a business, sometimes you have to make changes. This person needs a bonus, that person is leaving, we need to pay that person a little extra. What always sold us on ADP was the very quick, easy and accurate response to change. Sure, you could save a couple bucks using someone else, but then you've got tax problems and angry employees because they've been paid wrong. It's not worth it.



## ADP saved me thousands of hours

I would periodically get calls from the other payroll services, but I was already familiar with them. I'd seen their systems whacking around and falling apart at our clients. There was nothing that would get me away from ADP.

All the years I was with ADP, it never took me more than a few minutes to process payroll. I figure that over my 48-year career they probably saved me over 8,000 hours — that's nearly four years that I had to focus on my business instead of payroll.

Even when I was on vacation, I could be sitting on the beach and get payroll done in no time at all. That kind of convenience was always really important to me.

## I'd rather do it right the first time

I would recommend ADP to anyone. You just can't beat them for accuracy and convenience. And as an auditor, accuracy is obviously a big thing for me. You want to save \$10 or \$15 per payroll? Go ahead. Personally, I'd rather do it right the first time. I saw enough clients get into trouble with the IRS because of late payments or wrong payments and everything else. That was just something I never wanted to deal with. And with ADP, I never did.

### A note from ADP's Jim Lord, General Manager, Small Business Services division:

My team and I were honored to speak with Mr. Vrabel. He encapsulates the American Dream of starting your own business and running it through to a successful retirement. This is something we strive to achieve for all of our clients — making them better and saving them time and money so they can focus on running their business. We're honored to have played a role in that accomplishment and wish Mr. Vrabel and his family a very long and happy retirement.

