



# Finding more nurses to care for sick children

*Founded by Dontae Greenfield and his wife, a former nurse, Solid Source Healthcare Resources provides in-home nursing and homemaker services to families with terminally ill and technology-dependent children. We spoke with Dontae about how making the change to RUN Powered by ADP® made his life easier and how the ADP® salary benchmarking tool has helped him compete for talent.*

## Payroll with QuickBooks required too much work

When we first started the business, we were using QuickBooks to do payroll. But it was still a lot of work. I still had to go to all these different websites to keep up with my records and filings, and it didn't have any of the helpful features you would expect from a payroll provider.

A lot of people were telling me I should switch to ADP, so I gave it a try — and I loved it. ADP takes responsibility for your state and federal tax filings, plus all the W2s and 941s — all those different forms that must be done every month or every quarter. And with RUN Powered by ADP, you can see everything in one place. I have one representative, and if I have a problem, I know that she will help solve it. It just makes life a whole lot easier.

**Dontae Greenfield**  
Co-owner



## Quick facts

-  **Company:** Solid Source Healthcare Resources
-  **Industry:** Healthcare
-  **Established:** 2010
-  **Employees:** 60
-  **Headquarters:** Chicago, Illinois
-  **Product:** RUN Powered by ADP

Learn more about  
**Solid Source Healthcare Resources**  
at [SSHCR.com](https://SSHCR.com)



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## ADP's salary benchmarking tool helps me compete for talent

There's been a shortage of nurses for at least 10 years, but after Covid, they're now in higher demand than ever. Any nurse can leave his/her job today and have a new job before they get home. So, when my representative told me about ADP's new salary benchmarking tool, I was immediately interested. It let me see what other businesses were paying their people. Once I saw that information, I raised the salaries of some employees so we could stay competitive in the market. It even helped me set the salaries of other people I need to hire, like office workers.

Of course, if you want to attract and retain good nurses, salaries aren't enough. You also have to offer competitive benefits. Through ADP, I'm able to offer 401(k) plans and health insurance. And because it comes through ADP, it's all integrated with my payroll and I can see it all in one place. ADP is like a one-stop shop for everything.

What I love most about ADP is that it takes the responsibility for all the behind-the-scenes processes that are not necessarily hard to do, but have to be perfect and they have to be done all the time. ADP makes sure all the T's are crossed and all the I's are dotted, and it saves me a lot of time.

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