



A tile business builds on decades of family experience

Joel Hardy's family has been in the tile and stone business since 1968. But in 2016, Hardy branched off on his own, and Hardy Tile & Stone was born. The company oversees and supplies materials for a wide range of high-end residential and commercial projects.

Payroll was a time-consuming hassle

When I started the business, I was doing payroll and paying all the taxes manually in-house. It was just a hassle. It's time-consuming and resulted in a lot of lost time that should have been spent doing other things.

I started looking at ways to outsource it, and someone at my bank introduced me to an ADP representative. She came by and we talked, and it seemed like a good idea.

Now, payroll takes me 10 minutes. That time savings lets me focus on my business.

For me, it's a simplicity thing

I had been wanting to offer retirement options, and ADP made it easy for me to do that. I started a SEP IRA for myself, and I'm fixing to do a SIMPLE IRA for one of my employees.

I also moved my workers' compensation insurance to ADP [through ADP's affiliate Automatic Data Processing Insurance Agency, Inc. (ADPIA)]. When it was time to renew with my old provider, I was fed up with the process. With ADP, you just pay as you go and I feel like I don't have to worry.

As the owner of a small business, I wear pretty much all the hats. So, I'm looking at everything I can do to make my job as stress-free as I can, to focus on my business. With ADP, I'm saving money because I don't have to pay an extra salary for someone to do all this. For me, it's just a simplicity thing.

This is an individual client testimonial and opinion. This doesn't imply or endorse a particular product or service and results may vary based on the business' particular situation.

ADP's Pay-by-Pay® Premium Payment Program is a payroll enhancement feature of ADP's payroll processing service. Clients must be using ADP's tax filing service to take advantage of the Pay-by-Pay Premium Payment Program.

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Joel Hardy
Founder and CEO



Quick facts

-  **Company:** Hardy Tile & Stone
-  **Headquarters:** Wilmington, NC
-  **Industry:** Construction
-  **Established:** 2016
-  **Employees:** 6
-  **Locations:** 1
-  **Website:** Facebook.com/tileman17/

Business Challenge: How to focus on growing a young business without the help of support staff to handle essential duties like payroll and insurance.

How ADP® Helped: RUN Powered by ADP® (RUN) helps make payroll easy, quick and reliable, while the ADP's Pay-by-Pay® Premium Payment Program for Workers' Compensation payroll feature takes the anxiety out of necessary insurance payments.



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