



# A family brick-oven business brings people together

*In 2014, Guy Piombo was asked to build a wood-fire oven for a local church, despite never having built one before. After doing his research and delivering the oven, others took notice and started putting in orders for their own ovens. Today, Guy and his son, Tony, make 160 ovens a year for families all over the country.*

## Crunching numbers was time-consuming

Before we used ADP, crunching numbers and trying to figure out taxes was time consuming — and not always accurate. As soon as we started hiring employees, I called my friend Gabe, who is an ADP representative. He gave me a great deal, and we've been happy with it ever since.

The first thing I was impressed with was the simple fact that we always got our checks on time. When we started out, we were located way down a dirt road — we were pretty hard to find. But we always received our paychecks.

## I can run payroll in 10 minutes

Saving time is the big thing for me. Being the person who runs everything about this business other than manufacturing, time is a pretty valuable commodity. RUN Powered by ADP is incredibly quick, easy and efficient. It lets me instantly track vacation, sick and overtime hours, and the website is incredibly user-friendly. The fact that I can do payroll in 10 minutes — and that it always comes out right — is great.

## Tony Piombo

Co-founder



## Quick facts

-  **Company:** Forno Piombo
-  **Headquarters:** Napa, California
-  **Industry:** Brick oven manufacturing
-  **Established:** 2014
-  **Employees:** 4
-  **Locations:** 1
-  **Website:** Fornopiombo.com

**Business Challenge:** A father-and-son business doesn't have time to waste on administrative duties like payroll.

**How ADP Helped:** RUN powered by ADP® (RUN) gets payroll done quickly and accurately, and the mobile phone app allows it to be done from anywhere.



Always Designing  
for People™

And the mobile app lets me run payroll from anywhere. I'll be on vacation, out of the country or in the middle of an installation in the middle of nowhere and I can still run payroll on my phone. That's been great.

With ADP, I have a reliable contact I can always reach out to who can answer my questions, "Hey, this guy works weird hours" or "What's a W2?" My questions are always answered quickly and correctly.

### **I want to be out there selling**

My time is best spent moving products and developing relationships. When I'm not doing that, I'm not happy. Admin stuff has to be done, and that's fine. But I want to be out there selling and bringing in money. ADP frees up time for focusing on the sales side of my business.

I would tell any small-business owner to absolutely give ADP a shot. There's no way you're going to end up spending more time doing payroll than you are now.

## #workingfor

When you buy a pizza oven, it really brings family and friends closer together. And that's what we're all about — making and selling ovens that people can use to spend more time with their loved ones.

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**Tony Piombo**

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