



## Finding a better platform for growth

During his years as a sales executive at a major telecommunications company, Bill McCleskey was always getting requests from clients to help them find a new provider. In 2013, he finally decided to strike out on his own, and MiTech was born. Now, Bill helps all kinds of organizations, from national hotel chains to the U.S. Army, find the perfect Internet, voice and TV services.

### Payroll was complicated and inconsistent

We used to do payroll through a local service, but the process was complicated and inconsistent. We had to create a document for each employee, send it to the service a couple days ahead of time, wait for them to upload it to their platform, then approve it and wait for them to release the funds. We started having issues with people getting paid on time, which obviously creates friction with your team.

I figured if I'm going to grow this company, I need to be legit. I want to use a dependable payroll company that's got some clout and knows what they're doing. I also thought that if I want to attract better-quality employees, it would help if they see I'm working with a company like ADP.

### Payroll takes me three minutes

Now, I just open the app on my phone and do payroll in three minutes. That's the biggest benefit of working with ADP. Plus, the consistency and turnaround time. I can submit payroll as late as 4:00 p.m. the day before. That's pretty flexible.

I've also used ADP to upgrade my employee handbook. I had made one years ago just by Googling "Employee Handbook," but the template in Employee Handbook Wizard alerted me to things we didn't know we had to include, like policies on petty cash and how to handle online passwords.

### Doc Vaults gives us a little more security

When we had to do a termination, ADP helped us make sure we were dotting our I's and crossing our T's. We found an employee separation form in Doc Vault that we certainly wouldn't have known about. Making sure the employee signed that helped give us just a little more security.

If you want to grow your business and attract quality talent so you can scale, you've got to use companies like ADP to establish a firm foundation.

**Bill McCleskey**  
Founder and CEO



### Quick facts

-  **Company:** MiTech Partners
-  **Headquarters:** Nashville, Tenn.
-  **Industry:** Telecommunications consulting
-  **Established:** 2013
-  **Employees:** 7
-  **Locations:** 1
-  **Website:** [Mitechpartners.com](http://Mitechpartners.com)

**Business Challenge:** Struggles as a small startup to attract top-tier talent when payroll is time-consuming and unreliable.

**How ADP Helped:** RUN Powered by ADP® (RUN) makes payroll easy, quick and reliable, while Employee Handbook and Doc Vault let startups operate like large, well-established companies.

