



# Confidence to keep grinding

*In April 2018, Leighann Smith and Daniel Jackson opened Piece of Meat butcher and restaurant in New Orleans with a clear vision: Make it easier for people to enjoy sustainable, ethically raised meat. Less than a year later, Food and Wine magazine named Piece of Meat one of New Orleans' Best New Restaurants of 2018, and Eater New Orleans named Smith and Jackson Chefs of the Year.*

## I don't like salesmen

Being your own boss is rewarding and terrifying at the same time. Dealing with payroll and taxes was not something I wanted to do myself, so before we even opened, we started looking at different payroll providers. ADP® was recommended to us by several people.

I don't like salesmen really aggressively selling things to me. It makes me uncomfortable. I also don't like when companies badmouth other companies in their sales pitch. ADP did none of those things. When we reached out to our rep, Grayson, he just explained everything to us. He really won me over by not being aggressively forceful.

## ADP gives me the confidence to run my business

Honestly, the amount of stress that ADP has saved me, for an incredibly reasonable price, has been totally worth it. We use the Doc Vault for all the updated documents for new hires and such. We have our workers' compensation through Automatic Data Processing Insurance Agency, Inc. (ADPIA) and because it works with my actual payroll data, ADP's Pay-by-Pay deducts our premium payments based in real time amounts not estimates. ADP also handles the taxes and all of the little things that I never would have thought about. It saves so much time. All I do is sit down at the computer, enter employee tips and hours, and I'm done. It takes me 10 minutes.

**Leighann Smith**  
**Daniel Jackson**  
Owners



## Quick facts

-  **Company:** Piece of Meat
-  **Headquarters:** New Orleans, Louisiana
-  **Industry:** Restaurant
-  **Established:** 2018
-  **Employees:** 10
-  **Website:** [pieceofmeatbutcher.com](http://pieceofmeatbutcher.com)

**Business challenge:** First-time business owners don't have time to spend on payroll and compliance issues.

**How ADP helped:** RUN Powered by ADP® and Pay-by-Pay® Workers' Compensation Premium Payment Program take the guesswork out of running a business.



And the customer service has been great. Whenever I call them, they're very, very helpful.

I refuse to pay to outsource a lot of things — I usually choose to do stuff myself. But the convenience of having ADP and RUN Powered by ADP is just totally worth it. ADP gives me the confidence to run my business without worrying about the things I don't know how to do. So I can focus on what we're working for: to teach people that you shouldn't just buy a Styrofoam piece of plastic with some meat on it. We want people to eat meat that is good for them and the environment. ADP gives me my time back to do just that.

## #workingfor

ADP gives me the confidence to run my business without worrying about the things I don't know how to do. So I can focus on what we're working for: to teach people that you shouldn't just buy a Styrofoam piece of plastic with some meat on it. We want people to eat meat that is good for them and the environment.

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This information covers only the offering of ADP's Pay-by-Pay Premium Payment Program for workers' compensation, a payroll enhancement feature of ADP's payroll processing services and does not involve the offer or sale of any insurance product. All insurance products will be offered and sold only through the licensed agents or partners of Automatic Data Processing Insurance Agency, Inc., 1 ADP Blvd., Roseland, NJ 07068. Clients MUST be using ADP's tax filing service to take advantage of ADP's Pay-by-Pay Premium Payment Program.

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