



An extra set of hands to help manage HR

In June 2017, Patrick Persons acquired Butter Beans, a rapidly growing company with over 100 employees. Running the company, while trying to maximize returns and productivity was a huge challenge. Here's how Patrick partners with ADP® Comprehensive Services to more efficiently manage the organization and improve employee engagement.

ADP helped us put a fork in payroll

I purchased Butter Beans two and a half years ago. The mission of the company is to provide nutritional, wholesome meals to children in New York City and New Jersey. We also have wellness programs to create healthy eating habits. I inherited the relationship with ADP and, while I wasn't part of the selection process, I can say the ability to access a large and experienced partner to handle payroll, including reporting from tax and regulatory perspectives, has been very helpful.

For HR, we don't have a dedicated in-house resource. Instead, it's handled by a committee, and we rely on the services provided by ADP to make sure everything is in order.






ADP will always have a seat at our table

Our ADP account manager, Jackie, provides ongoing advice and guidance on a case-by-case basis. Sometimes it's as simple as clarifying what an employment law is for New York State or New York City. Other times, it involves a situation with a particular employee and how best to handle it. Jackie is very responsive, and she has very good experience and knowledge that's helpful for our organization.

Patrick Persons
Owner, President
and CEO



Quick facts

-  **Company:** Butter Beans, Inc.
-  **Headquarters:** Queens, New York
-  **Industry:** Food Services
-  **Employees:** 100+
-  **Product:** ADP® Comprehensive Services

Business challenge: HR guidance and support

How ADP helped: ADP Comprehensive Services provides ongoing HR support and guidance, led by a proactive and dedicated ADP Account Manager.

Learn more about Butter Beans, Inc.
at butterbeanskitchen.com



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We also rely on ADP to provide ongoing training for our supervisors, approximately eight times a year. This starts by developing a plan with Jackie about our objectives for each class. For example, we wanted to enhance the leadership qualities of our supervisors. To do this, we developed agendas and topics to help them grow as leaders, assist with their communication skills and how to address difficult situations. ADP also provides safety training for our transportation group.

ADP helps our healthy food generate great returns

By providing employees with training, we help to increase their knowledge and skills, as well as provide a better environment where they feel they have an opportunity to grow. This helps us to reduce turnover. From a cost perspective, outsourcing payroll is more efficient than if we were doing it internally, so that positively impacts our P&L as well.

#workingfor

We are working to provide nutritional, wholesome meals to children in the New York tri-state area. And we're incredibly focused on our people, because you can't have a good business without great people, who are part of a productive and strong culture environment. In addition, we are customer-centric, with the objective of providing the best customer service in the industry, which provides a foundation for strong sales growth and job security for our employees. These are core values of a successful organization and ADP has definitely been a part of that for us.

ADP helps us meet the objectives we're trying to achieve. And we have peace of mind about payroll compliance, which is a very big deal. We also benefit from ADP's expertise on the HR side, which is there for us when we need it.

Patrick Persons
Owner, President and CEO



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