



Fueling growth by automating payroll

I'm used to just being a little company

We are a small automotive-repair shop — my brother does the mechanical, and I do everything else. So we never needed payroll. We always got by doing 1099s for us and whatever extra help we needed to bring in.

But as we grew, not knowing how to do payroll hurt us. I let a good candidate slip through my fingers because I was afraid of being unable to provide benefits and direct deposit. I was also overpaying for workers' compensation insurance — if I forgot to report that we had brought in someone new, I would get surprised with a big bill at the end of the year.

The ADP® representative answered all my questions

Then, the business started booming. I hired my first real employee and knew I had to get him on payroll. I couldn't think of anything faster or more convenient than having an experienced payroll company do it. I made a call to the ADP representative through a referral from my bank partners. The representative quickly came out to see me and answered all my questions. I said, "I'm going to give you a shot."

This service is literally like a giant brick off my back every week. All I have to do is gather the hours and go into RUN Powered by ADP®. I love how I can just throw a bonus in there, or if I told someone I would reimburse them for gas, I've got a space for that. It keeps track of everything.

ADP's insurance and automatic reports save me time and money

I also started using the Pay-by-Pay® for workers' compensation — available through ADP's licensed affiliate Automatic Data Processing Insurance Agency, Inc. (ADPIA®) — which lets me pay those premiums weekly rather than what I was doing with my insurance company. Now, I only pay for what I use, and everything is handled for me. Most importantly, I can hire help without worrying about the back end. What a big difference. And when I need to hire new people, I use ZipRecruiter®, which I get free access to through ADP.

ADP also saves me a lot of time by automatically generating reports. When it came time to apply for my Employee Retention Credit recently, ADP filled out the report and the application for me. That was a big help.

I've been with ADP for a long time now, and I have no regrets. My business can be stressful sometimes, but ADP helps ensure things are running as smoothly as possible.

Eric and Welby Torres
Owners



Quick facts

 **Company:** Airtech Automotive

 **Headquarters:** Mesa, AZ

 **Industry:** Auto repair

 **Established:** 2010

 **Locations:** 1

 **Employees:** 3

 **Website:** Airtechautomotive.com

Business challenge: After years of avoiding payroll, a small business starts to grow quickly.

How ADP helped: RUN Powered by ADP made it simple to add employees and help provide the benefits they expect.



I've been with ADP for a long time now, and I have no regrets. My business can be stressful sometimes, but ADP helps ensure things are running as smoothly as possible."

Eric Torres
Owner



ADP, the ADP logo, ADPIA, Pay-by-Pay, RUN Powered by ADP and Always Designing for People are trademarks of ADP, Inc. All other marks belong to their respective owners. Copyright © 2023 ADP, Inc. All rights reserved.