



# Telluride Natural Stone and Reclaimed Wood

## Putting Precious Resources to Better Work

### We could lose a day's work doing payroll

We were using QuickBooks to run payroll, and we had an individual in place who really didn't handle it very well. There was a box she was supposed to be checking every time, and she wasn't always doing it. And it did cost us some money – probably about \$25,000 to \$32,000 over two years or so.

It was also time-consuming. Payroll would take us three to four hours every time we did it, and that took away from production, it took away from sales support, it took away from all those things. Over the course of a month, we could lose up to a day's worth of work, plus. And then on top of it, we had to file all the taxes.

I was talking to a contractor that uses ADP, and a rep came in and told us what she could offer. We realized this was a gap area that we needed to get filled, and ADP was a perfect fit for us.

### ADP saved us an enormous amount of money

We no longer have to deal with the IRS fees and we were able to eliminate a salary of 40-something thousand dollars, so ADP saved us an enormous amount of money. But they also saved us a lot of hours. It took a big strain off the staff and the office. Right now, we don't have any back taxes. That's a payment in itself.

We also get HR support, we get investment support, and we just had a 401(k) plan guy here explaining how that's done. So, we don't have to deal with all that internally, which is good, because we're growing.

The bottom line is, if the team can focus on sales, production and get stuff out to collect, that's much more important than the payroll, because without those other things, you can't have a payroll. ADP lets us focus on running the company more smoothly and without any distractions.



*Like a lot of small-business owners, Rob Myer thought he could save money by handling payroll in-house. But he soon found that his growing company, Telluride Natural Stone and Reclaimed Wood, was losing thousands of dollars on tax penalties and wasted staff hours. Here, Myer talks about his journey to discover ADP®.*

## Company Vitals

**Name:** Telluride Natural Stone and Reclaimed Wood

**Industry:** Construction Supplies

**Established:** 2009

**Owner:** Rob Myer

**Employees:** 25

**Headquarters:** Scottsdale, Arizona

**Website:** [Telluridenaturalstone.com](http://Telluridenaturalstone.com)

**Business Challenge:** Running payroll manually was taking up too much staff time and resulting in costly mistakes.

**How ADP Helped:** RUN Powered by ADP® saved the company money by drastically reducing time spent on payroll and eliminating IRS penalties.