

Improving the Bottom Line With On-Time Tax Payments

"A big red flag to the IRS"

For Select Asset Recovery Group, a repossession and towing company with about 15 employees in Arizona and Colorado, the constant late fees from filing taxes past the deadline were starting to make a dent in the bottom line.

"Little notices kept coming that the tax had not been paid," co-owner Jackie Stone said. "Two-hundred dollars here, \$300 there. My bookkeeper would tell me she was taking care of it, then two months later, I would get the same notice."

Beyond the fees, Stone was worried what the constant mistakes might mean in the long run. "When you stop doing things right, it can make you a big red flag to the IRS," she said. "So we reached out to our bank and they suggested contacting ADP."

"I was genuinely shocked"

Stone was skeptical. "Personally, I was like, 'This is going to cost us a bunch of money.'" But a demonstration of ADP's self-service payroll solution, RUN Powered by ADP®, and a conference call with an ADP representative changed her mind. "I was just genuinely shocked at how affordable it is. The price was so minimal for what you do."

ADP helped Stone transfer her records to the new system and took control of her tax problems. "They reconciled everything and told us what needed to be done and what we had to pay," she said.

"It's done, it's easy, it's fast."

Now, by using RUN for her payroll needs, "we don't have to worry about it," Jackie said. "It takes me 30 minutes to enter everyone's payroll. It's done, it's easy, it's fast."

The best part? No more notices from the IRS. "ADP pulls taxes out as you do your payroll, so at the end of quarter, you're not hit with this huge bill," she said. "We just click right along, and it's pretty effortless."



When her bookkeeper was constantly late filing taxes, Jackie Stone knew she had to do something quickly to rectify the situation and to stop the influx of IRS late notices and penalties. So she reached out to her bank who suggested she contact ADP[®], and now her taxes are paid on time and IRS notices are a thing of the past.

Company Vitals

Name: Select Asset Recovery Group Industry: Repossession and Towing Established: 2008 Owner: Jackie and Patrick Stone Employees: 15 Locations: 2 Headquarters: Phoenix, Arizona

Business Challenge: A bookkeeper was consistently filing taxes late with the IRS **How ADP Helped:** With RUN Powered by ADP[®], taxes are debited with every payroll.

