

# 5 steps to creating a winning job offer

One in six job candidates rejects a job offer after they receive it.<sup>1</sup> Using all the tools in your talent suite can help you create an offer that stands out and gets that "Yes!" you're aiming for.





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## 1. Be about the details

## Don't leave them guessing!

• Include all the details such as job title, role expectations, salary, benefits, work location, and acceptance deadline.

**ADP® Recruiting Management** helps you deliver a personalized candidate experience from initial outreach to extending the job offer and beyond.

Learn more!

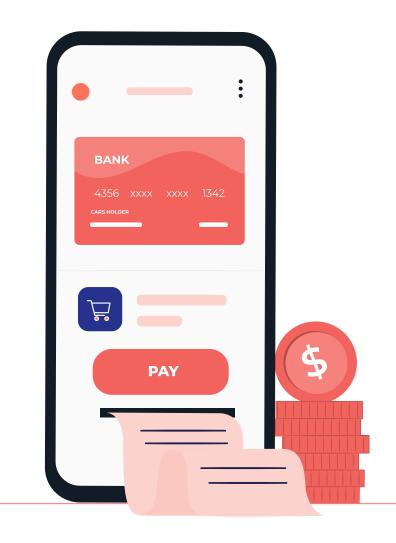


- **Salary transparency and growth opportunities are key.** Share where the candidate's salary falls in your salary band as well as what the future can look like.
- List all your awesome benefits such as unlimited vacation time, wellness funds, work-from-home stipends, etc.

**ADP DataCloud, ADP Compensation Management, and ADP Benefits** can help you create fair, transparent compensation packages.

Supercharge the candidate experience by offering personalized lifestyle benefits that they can choose from with **Fringe**.

#### Learn more!

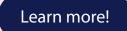


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### Emphasize a strong connected community.

- Include best practices for staying connected with their managers and teams.
- Share how the candidate will contribute to the company's overall success

**StandOut**<sup>®</sup> **by ADP** helps you uncover your team members' superpowers and where they can make the biggest impact within your organization.





Serve as their co-pilot.

- Include a sample career path for their role that includes milestones and actions.
- Provide brief examples of customized learning programs and resources.

**ADP Performance Management** puts employees in the driver's seat of their careers by collaborating with managers to map personalized career plans.

With a plan in place, **ADP Learning Management** can connect employees with development opportunities that align with their goals.

#### Learn more!



## $\dot{\mathbf{O}}$ 5. Be creative — cue the fun!

### Showcase your company's unique culture.

- Include the candidate's name, photo, and a warm welcome.
- Mention fun company events and perks such as monthly wellness days, Summer Fridays, the annual chili cook-off, etc.

### Need help hiring top talent?

ADP's flexible RPO solution and AIRS®-certified pros can help!

Learn more!

## **Discover ADP Talent**

Learn how ADP's full talent suite can help you land, hire and nurture the right talent.



#### Sources:

1.Glassdoor 2020 survey: https://www.glassdoor.com/research/why-candidates-reject-offers/

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