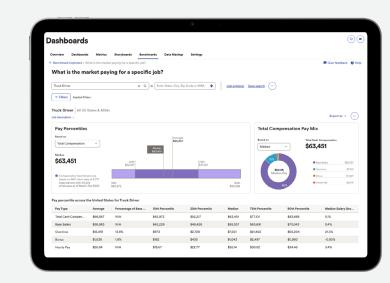
ADP Compensation Benchmarks

ELEVATE YOUR COMPENSATION STRATEGY WITH ACCURATE, REAL-TIME DATA AND COMPREHENSIVE COVERAGE



ADP Compensation
Benchmarks is powered
by **monthly pay data** from
over 42 million people,
delivering real-time insights
and unmatched market and
job coverage.



42M+
ADP U.S.
payroll records

9,000+
job titles spanning
1,000+ industries

Better coverage means more precision and confidence

In a study,¹ Harvard University and University of California, Berkeley found that users of ADP Compensation Benchmarks had **superior compensation estimate results** than those using other pricing methods.

Set the right salary

2x

accuracy rate
of setting the
right salary

2.5%
average increase to market pay among

underpayers

Save money

16%
fewer instances
of market overpays
for new hires

5.4% average reduction in wages among overpayers for new hires

Take the guesswork out of market pay



Make more competitive offers



Optimize labor budgets



Improve pay equity



Retain your top people

-> You hire 100 new truck drivers per year²

Before using ADP Compensation Benchmarks

Average starting salary ~\$52,000

After using ADP Compensation Benchmarks

New average starting salary

~\$50,000

Savings for the organization

\$200,000

The cost of ADP Compensation Benchmarks for a 5,000-employee company

~\$72,000

ROI +177%



Workers paid equitably

4x

People who indicate they have no intention of leaving their job and who believe they're paid fairly are four times more likely to recommend their company as a place to work.³

Workers not paid equitably

2 OUT OF **5**

people who do not feel that their pay is equitable are in the process of leaving their organization.⁴

Workers who believe their pay is unfair are

3.4x less likely to be fully engaged⁴

Using precise benchmarks elevates your compensation strategies for hiring, retention, engagement and pay equity, resulting in more optimal outcomes.

Visit adp.com/realincome to learn more **



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