

# A second chance thanks to a responsible partner

Joe Smith is a drywall installer and painter who had a large, thriving business that fell victim to payroll tax compliance issues. When he decided to start a new company, he was determined not to make the same mistakes.

#### The bookwork took me down

I started up a business in '79. I was pretty young, I had 45 people working for me and I made a ton of money. But I did get in a little bit of trouble for not keeping up with the quarterlies.

I know my profession. What I do is drywall, hanging, finishing and painting. But keeping up with the bookwork and that kind of stuff caught up with me.

I started my business back up in January 2017, and I was doing small jobs on my own. Then I started getting big contracts. Now I've got materials, I've got labor and all these other things, and it's all just going through my name.

### It just looked simple

An ADP associate came right out to a project I was working and showed me how their services worked.

She told me that as long as my money was in the account, ADP would handle things like federal withholding and quarterly taxes. To me, it just looked simple. I like simple.

## The right thing to do

Now I can run my own payroll. I just click on the computer, it shows what everybody's getting paid by the hour. My employees get theirs and I get mine, and it's all taken care of. No stress, no worry.

Yes, it's costing me a little money. But if you let just one thing slip, it can cost you—more money than it costs me to have somebody take care of it. For me, this just feels like the right thing to do.

**Joe Smith** Owner



#### Quick facts

- 🖗 Headquarters: Crystal Lake, Illinois
- Industry: Construction
- **C** Employees: 3
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