



**SECURITY**

## For this security company, getting paid with Gusto was just too risky

*A Plus Protection Security provides trained security guards to a wide range of clients, from retail stores to government facilities. After trying to save money by doing payroll with Gusto, founder Bartley Gooden quickly discovered that you — and your employees — get what you pay for.*

### My employees were not getting paid on time

I started working with Gusto as soon as I opened the company because I was trying to save money anywhere I could. But after a while, it became clear that I wasn't getting what I needed.

My employees were not getting paid on time — there was always some kind of delay. And Gusto micro-managed everything. For example, if my guys needed to change their address, they would have to call Gusto and the customer service wasn't always good. They just had no control over their information. So, within a few months, I was looking for a change.

### ADP made it easy to switch

When I worked for Brinks and other big security companies, they always used ADP. So, I called them, and an ADP representative spent an hour on the phone answering all my questions. He was definitely a good person and gave me the whole rundown. We ended up signing over immediately, and there were no upfront costs, which was great.


**Bartley Gooden**  
Founder





### Quick facts

 **Company:** A Plus Protection Security Services

 **Headquarters:** Fort Myers, FL

 **Industry:** Private security

 **Employees:** 25

 **Established:** 2021

 **Website:** [aplusprotectionsecurity.com](https://aplusprotectionsecurity.com)

**Business challenge:** Running payroll with Gusto was problematic, from employees not getting paid to less-than satisfactory customer service.

**How ADP helped:** Switching to RUN Powered by ADP® made payroll quick and easy — from anywhere. ZipRecruiter and the Employee Wizard Handbook are assets for the business.



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ADP made the switchover easy. Gusto didn't want to hand over all my information — they made that difficult, too — but I was up and running within a few days. And my employees were immediately able to start using the ADP app, which they love.

**Bartley Gooden**  
Founder,  
A Plus Protection  
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### **The ADP app lets me run payroll from anywhere**

The app is great for me, too. My supervisor and I are always on the run, so we're not always able to be in front of a computer to run payroll. Being able to run payroll on our phones is a huge help. And if we're ever having a busy day and forget that it's time to run payroll, ADP sends us a text message alert to remind us. And running payroll on ADP takes a lot less time than it did with Gusto, and there's never any lag time.

We use ADP for more than just payroll. We've used the free ZipRecruiter ads to hire people, and the Employee Handbook Wizard is helping us create our first handbook. Overall, ADP is a great asset to my business.

### **There are some things you shouldn't cut costs on**

I only have good things to say about my experience and would recommend ADP to anyone. I have friends who're getting ready to start their own security businesses, and I've already told them all the great things about ADP.

I learned my lesson about going with the cheapest option when it comes to payroll. It's good to be careful with money, but there are certain things you just shouldn't cut costs on.

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