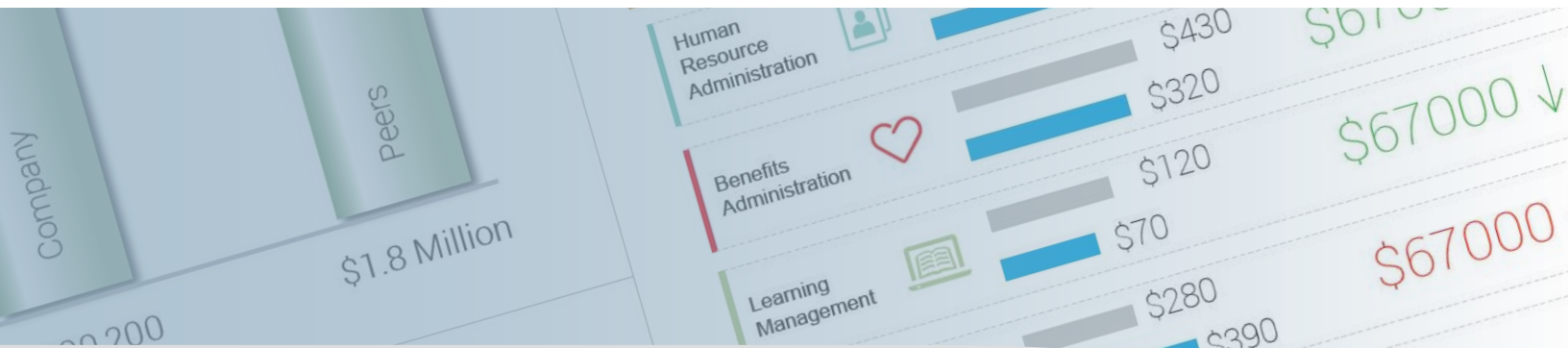




IN THE BUSINESS OF YOUR SUCCESS®

# The ADP® Diagnostic

You'll Never Look at Buying Human Capital Management (HCM) the Same Way Again



## Gain Insights Into Your Business from a Different Vantage Point

Get accurate findings and benchmarking analytics from your peers. Develop an actionable roadmap with real-time data that empowers. Analyze your total cost of labor within your P&L and identify potential areas of opportunity that simply weren't available to your business until now.

**The buying criteria for HCM solutions has shifted from focusing on features and price to gauging the impact on overall HCM spend.**

## Our Unique Approach to Business

Today's marketplace offers a handful of HCM options, all from a wide range of vendors. Finding a company that provides all of these options under one roof has become nearly impossible, unless you look to ADP. As a result, ADP has developed a proven, systematic approach to selecting the right HCM solution for your business.

### There are 3 components of our approach:

- **System Optimization:** What makes up your infrastructure?
- **Organization Performance:** Who interacts with it? How often?
- **Financial:** What are the costs (i.e. hard dollar, soft dollar, opportunity cost, cost of non-compliance and risk)?

HR. Payroll. Benefits.



## What This Does For You

### Transparency

There can be hundreds or even thousands of transactions in a back office, all yielding implications across different people, processes, and vendors. Do you know the costs of these implications or the time spent dealing with them? We will show you what they are.

### Thorough Benchmark Evaluation

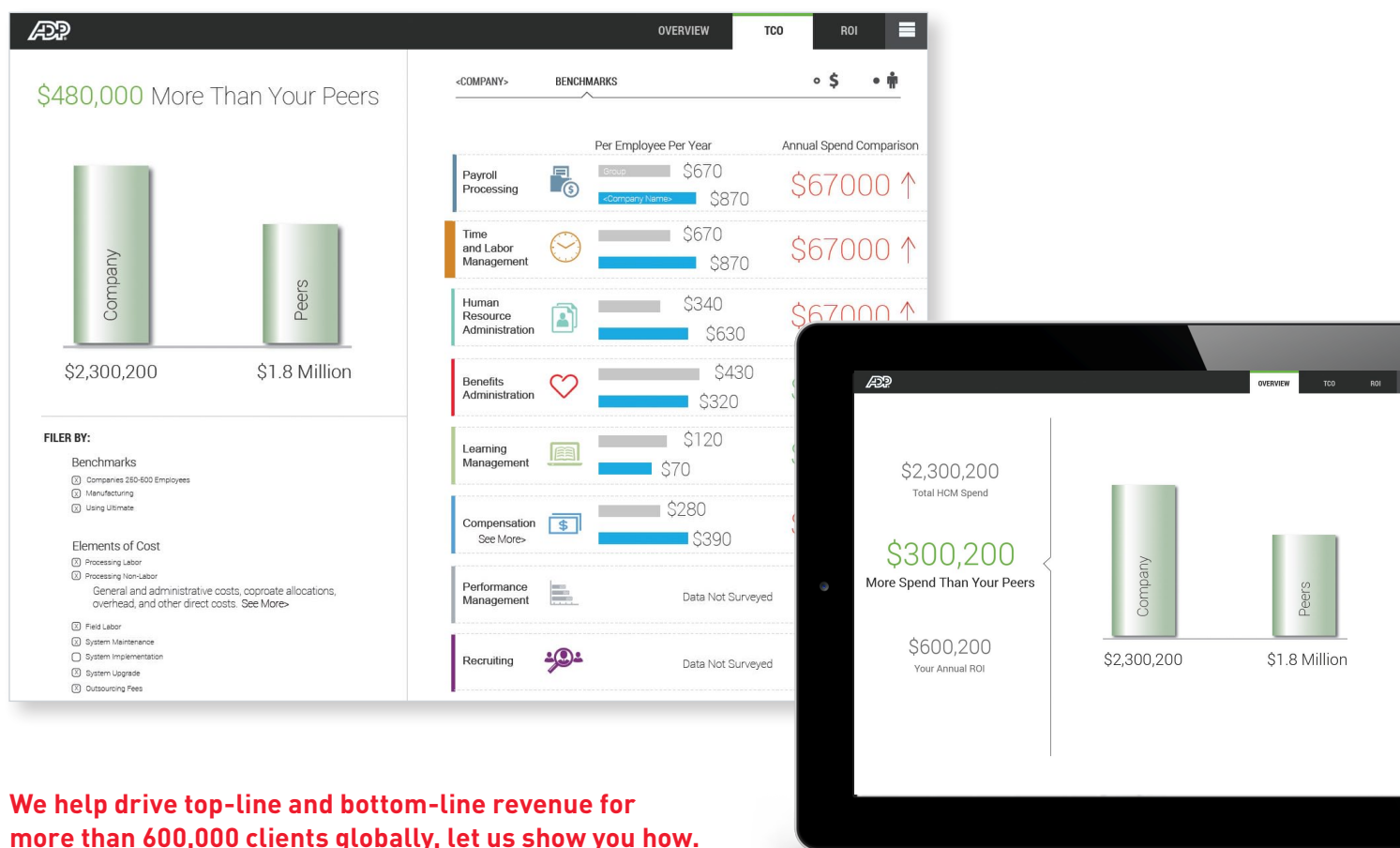
Knowledge is power, but it's also an indicator. The ADP Diagnostic enables you to assess your organization's performance against thousands of companies with similar size and demographics. This analysis will allow you to spot trends based on geographic and demographic inputs such as State, Region, Industry, Size, and Platform/Technology.

### Full Diagnostic Report

A detailed report of our findings provides a transparent snapshot of your operations – detailing costs, logistics, and providing feedback and recommendations where necessary.

### A Tangible ROI

After the ADP Diagnostic is completed, we will make recommendations to drive your bottom line by improving upon the hard and soft dollar costs that make up your total cost of ownership.



**We help drive top-line and bottom-line revenue for more than 600,000 clients globally, let us show you how.**

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