National Account Services

Sales and Use Tax System

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In today's climate of heightened corporate responsibility and accountability, managing tax compliance in the United States and Canada has never been more challenging. That's why you need a proven solution that can manage your corporation's comprehensive tax compliance needs. ADP Sales and Use Tax System can help you lower your company's total cost of tax compliance while freeing your staff to focus on higher-level activities such as planning and analysis.

A powerful tax calculation engine that works seamlessly within your existing financial or accounting systems, the Sales and Use Tax System automatically calculates taxes for sales, purchases, and rentals. It manages exemption certificates, and integrates directly with your Point of Sale (POS) systems. The Sales and Use Tax System greatly reduces the amount of time needed to manage compliance processing, improves accuracy, and decreases costs.

The solution is so effective that for more than 30 years thousands of well-known brick and mortar retailers, large corporations, and a variety of midsize businesses have relied on the Sales and Use Tax System to empower their tax departments and manage their complex transactional tax calculation needs.

A Tax Solution for Retail Point of Sale Transactions

The Sales and Use Tax System can be delivered at the cash-register level for maximum efficiency, automating tax calculations for all POS transactions – including special sales, sales tax holidays, and back office orders for non-inventory items. It also helps reduce audit exposure by carefully determining tax requirements based on the most accurate tax rules.

Scalable to Accommodate Multiple Business Models The Sales and Use Tax System can handle the unique needs of online, catalog, and brick and mortar business models. For

A Proven Transaction Tax Engine for the U.S. and Canada

e-retailers, it handles the changing taxes for online selling. For catalog sales, the solution can accommodate phone or fax transactions. And it easily addresses the needs of retailers catering to walk-in customers.

Superior POS Functionality

The Sales and Use Tax System is widely used in the retail industry as it delivers both invoice - and line-level processing (including rounding, thresholds and limitations) and automatically determines taxability of ancillary charges such as delivery charges, restocking fees, and travel expenses. The solution incorporates situs rules and product codes.

Precise Taxing Jurisdiction Assignments through VeraZip or GeoTAX

The Sales and Use Tax System uses a built-in address-driven methodology called VeraZip, which identifies Zip Codes within multiple counties and/or cities, and recognizes outside-citylimits conditions. It also captures additional information, such as county names and codes. To add a further level of granularity, ADP clients have the option of adding the GeoTAX[®] module from Pitney Bowes Business Insight, an ADP partner. When integrated with our Sales and Use Tax System, GeoTAX overlays highly accurate street maps with a map of U.S. taxing jurisdictions to deliver uncanny accuracy down to the rooftop level.

Sales Tax Exemption Processing (STEP)

As the industry's only buy-side/sell-side exemption processing solution, the Sales and Use Tax System customizes the maintenance of tax exemption records by storing and tracking exemption certificates for future use.

You can customize exemptions for any client or vendor transaction, and choose the tax jurisdiction level to which the exemption will apply. The Sales and Use Tax System also creates a log of tax-exempt certificates and identifies certificates nearing expiration, providing your tax department with control over tax-exempt client and/or vendor criteria.

Broad Operating System Support

The Sales and Use Tax System is widely used by thousands of ADP clients. As such, we offer robust support for this product so that you can count on it today and in the future. Specifically, we support client/server, network computing, and electronic commerce environments. Our source code is built on an open architecture and is not operating system or platform dependent, thereby providing you with maximum flexibility.

Product Taxability Matrix

The Sales and Use Tax System includes a comprehensive Product Taxability Matrix, a proprietary database containing rules for thousands of unique, real world situations, including full and partial exemptions, special rates, caps and thresholds. It also contains more than 3,000 product and service classifications, as well as all U.S. and Canadian sales and use taxes, to ensure the most accurate tax payments.

You can easily map your company's products to the matrix and add customized product codes unique to your business. Of particular value to retail customers, the rules database handles to a variety of retail-specific situations, including:

- Tax holidays
- Monthly rate updates
- Delivery charge taxability
- Rental taxes
- Coupons and refunds
- Tax returns

- Enhanced jurisdiction verification
- Delivery method taxability
- Bracket taxing
- Urban enterprise zones
- White goods fees
- Mapping of Stock Keeping Units (SKU's) to applicable tax rules and rates

Easy Implementation

ADP offers a variety of installation options so you can select the approach that best suits your company. For example, our Product Taxability Matrix can be installed on individual cash registers, on store servers to be shared among registers, or on a central server to be shared among stores. We also offer a POS system fed with ADP data.

An intuitive graphical user interface makes it simple for your tax professionals to set up and maintain the Sales and Use Tax System with minimum IT support. The result is greater functionality for your business' tax structure thanks to one-time set-up for product mapping, report generation, and tax rate and code updates.

Taxware Enterprise for Multi-national Companies

If your business operations expand beyond the U.S. and Canada, you may want to consider Taxware Enterprise, our global dashboard for transaction tax management. Taxware Enterprise quickly and accurately manages corporate compliance needs for the U.S. and Canada plus hundreds of foreign countries. Like the Sales and Use Tax System, Taxware Enterprise helps remove inefficiencies that can drive up the cost of compliance and drain corporate profitability.

Put This Solution to Work for You

ADP offers the right combination of tax knowledge, technology, and implementation expertise. That's why many of the nation's largest corporations and most visible retailers depend upon the Sales and Use Tax System every day.

Today ADP:

- Serves more than 585,000 clients in 31 countries around the globe
- Pays 1 in 6 U.S. workers and 33 million people worldwide
- Provides over 50 million workers with one or more of our services
- Over 80 percent of the FORTUNE 500 companies and over 90 percent of the FORTUNE 100 use at least one of ADP's services
- Electronically moved over one trillion dollars in client tax, direct deposit and related client funds
- Stands as the only information technology company and one of only a handful of global companies with a "AAA" rating from the leading investment ratings agencies

Today National Account Services:

- Delivers World Class Service resulting in over 90% retention and an average tenure of more than 15 years
- Ranked first on Workforce Management's Large-Market End-to-End Outsourcing List (March 2008)
- Approximately 1,000 associates, including 25% of our Solution Center employees, hold industry certifications
- 50% of the 7,000+ associates in NAS are in direct client service roles

